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FOR IMMEDIATE RELEASE

SUBARU ANNOUNCES PRICING FOR 2020 OUTBACK MODEL

- Built on Subaru Global Platform
- New XT models with 260-horsepower 2.4-liter turbocharged BOXER engine
- Upgraded 182-horsepower 2.5-liter BOXER engine
- Debut of Outback Onyx Edition XT
- Tablet-style high-definition SUBARU STARLINK 11.6-inch touchscreen
- New Hands-Free Power Rear Gate on Outback
- Available segment-exclusive DriverFocus Distraction Mitigation System
- Standard EyeSight Driver Assist Technology with Advanced Adaptive Cruise Control and new Lane Centering function
- Starting price increases by only \$300

Camden, N.J. – Subaru of America, Inc. announced pricing on the all-new 2020 Outback. With standard Subaru Symmetrical All-Wheel Drive and award-winning EyeSight® Driver Assist Technology as well as available tablet-style high-definition 11.6-inch SUBARU STARLINK™ multimedia screen, DriverFocus™ Distraction Mitigation System and new XT models with 260 horsepower, the 2020 Outback offer greater safety, technology, performance and refinement than ever before.

Built on the Subaru Global Platform, which offers increased safety, dynamics and quietness as well as reduced noise, vibration and harshness (NVH), both models will begin arriving at Subaru retailers this fall.

The 2020 Subaru Outback delivers the optimal blend of SUV capability and car-like ride and handling with standard Subaru Symmetrical All-Wheel Drive, Active Torque Vectoring, Vehicle Dynamics Control and X-MODE with Hill Descent Control. The 8.7 inches of ground clearance for all Outback models are greater than that in many SUVs, yet the Outback maintains a comfortably low step-in height for both front and rear passenger entry. The legendary SUV offers all-new tablet-style 11.6-inch SUBARU STARLINK Multimedia systems with integrated center information display; DriverFocus™ Distraction Mitigation System; new Hands-Free Rear Power Gate; and new XT models with 260 horsepower. For the first time in Outback, available in-vehicle Wi-Fi hotspot provides smooth internet access via high-speed LTE™ communications. Built on the Subaru Global Platform, which provides increased safety, dynamics and quietness as well as reduced noise, vibration and harshness (NVH), the Outback will be available in Base, Premium, Limited, Touring, Onyx Edition XT, Limited XT and Touring XT models.

All 2020 Subaru Outback models are equipped with EyeSight Driver Assist Technology that now features Advanced Adaptive Cruise Control with Lane Centering Function; EyeSight Assist Monitor that offers a head-up display with EyeSight warnings and system status on the windshield; LED headlights (low & high beam) with High Beam Assist; and roof rails with tie down points and integrated crossbars.

The new Outback has a starting price of \$26,645, an increase of only \$300 from the 2019 model. The Base trim comes equipped with the SUBARU STARLINK dual 7.0-inch Multimedia system that features an upper 7-inch touchscreen with audio controls, and lower 7-inch screen that accesses the climate control system and controls for EyeSight, X-MODE and other vehicle systems. The multimedia system audio features include AM/FM/HD Radio; Apple CarPlay™ and Android™ Auto; SiriusXM (with 4-month audio and 3-years Travel Link®; new STARLINK apps; and Clari-Fi music restoration.

The entry-level trim is powered by a new version of the 2.5-liter SUBARU BOXER engine. The revised engine produces 182 hp and 176 lb-ft of torque and is paired with a standard Lineartronic[®] CVT (continuously variable transmission) with new 8-speed manual shift mode and steering wheel paddle shift controls switches. Standard Auto Start-Stop helps the 2.5-liter BOXER achieve up to 33 mpg, while an 18.5-gallon fuel tank helps Outback achieve a range of more than 600 miles on a single fill-up.

Priced from \$28,895, the Outback Premium adds the All-Weather Package (heated front seats, heated exterior mirrors and windshield wiper de-icer), dual-zone automatic climate control system, LED fog lights, 10-way power driver's seat with power lumbar support, leather-wrapped steering wheel and dash panel with silver or ivory stitching, auto-up/auto-down front windows, single-touch lifting cargo cover, 2.1A USB ports in rear center console (dual) and foldable body-color side mirrors with integrated turn signal.

The Outback Premium, Limited and Onyx Edition XT trims feature as standard the all-new SUBARU STARLINK 11.6-inch Multimedia Plus system with an 11.6-inch high-resolution touchscreen with on-screen controls for audio, X-MODE, HVAC and vehicle features; combination meter integration; smartphone integration with Apple CarPlay[™], Android[™] Auto and new STARLINK SmartDeviceLink[™] apps; Bluetooth[®] hands-free phone and audio streaming connectivity; AM/FM stereo; SiriusXM[®] All Access Radio and SiriusXM Travel Link[®]; HD Radio[®] and over-the-air updates. STARLINK Connected Services are available as an opt-in feature on Premium and above trims.

The first of two option packages for Outback Premium includes Blind-Spot Detection with Lane Change Assist and Rear Cross-Traffic Alert, Keyless Access with Push-Button Start and Hands-Free Power Rear Gate. A second package also includes Power Moonroof and the top-of-the-line STARLINK 11.6-inch Multimedia Navigation system.

The Outback Limited is priced from \$33,445 and increases luxury with perforated leather-trimmed upholstery, gloss black with silver metallic finish interior trim and 18-inch aluminum alloy wheels in black with machine finish. For added comfort and convenience, the Limited trim comes standard with 10-way power driver seat with two-position memory, 8-way power passenger seat, Hands-Free Power Rear Gate, heated rear seats and rear-seat air conditioner outlets. The Limited trim also adds Keyless Access with Push-Button Start, Reverse Automatic Braking, and exterior side mirrors with two position memory and auto-tilt for passenger mirror while in reverse.

The Outback Limited has available an option package with STARLINK 11.6-inch Multimedia Navigation system, Power Moonroof, Heated Steering Wheel, and DriverFocus Distraction Mitigation System.

The Outback Touring, priced at \$37,345, is distinguished by chrome pillar trim and door handle inserts; exterior mirrors with satin chrome finish; and roof rails with tie-down points and integrated cross bars in silver finish. The Outback Touring interior features Java Brown Nappa leather upholstery with tan stitching. Standard amenities above the Limited trim include Ventilated Front Seats, Power Moonroof, Heated Steering Wheel, STARLINK 11.6-inch Multimedia Navigation system and DriverFocus Distraction Mitigation System.

For the first time since 2009, the Outback lineup offers a turbocharged engine. Standard on XT models, the 2.4-liter turbocharged BOXER engine delivers robust all-around performance with 260 horsepower at 5,600 rpm and 277 lb-ft of torque at 2,000 rpm and is paired with a high-torque Lineartronic CVT with 8-speed manual control and steering wheel paddle shift control switches. The turbocharged engine comes standard with Auto Start-Stop for improved fuel efficiency and achieves up to 30 mpg.

The new 2020 Onyx Edition XT starts at \$34,895 and features exterior elements, 18-inch alloy wheels and badging in black-finish, as well as an exclusive gray two-tone interior. Further, the

seats are wrapped in a new water-repellant durable StarTex[™] material. The Onyx Edition XT builds on the Premium trim and adds the new Hands-Free Power Rear Gate; Front View Monitor; full-size spare tire; and, for increased capability in a wider range of environmental conditions, exclusive Dual-Mode X-MODE.

The Onyx Edition has an available option package with STARLINK 11.6-inch Multimedia Navigation system, Power Moonroof and Reverse Automatic Braking.

At \$37,745, the Outback Limited XT builds on the 2.5-liter Limited with standard features including STARLINK 11.6-inch Multimedia Navigation system, Power Moonroof, Heated Steering Wheel, insulated front door glass and DriverFocus Distraction Mitigation System.

The Outback Touring XT is priced at \$39,695 and builds on the Touring by adding insulated front door glass and dual/single outlet tailpipes.

SUBARU STARLINK Safety and Security systems offer two packages that are among the most affordable in the industry. The STARLINK Safety Plus package includes SOS Emergency Assistance, Enhanced Roadside Assistance, Automatic Collision Notification, Maintenance Notifications, Monthly Vehicle Health Report and Diagnostic Alerts. For even greater peace of mind, the STARLINK Safety Plus & Security Plus Package adds Stolen Vehicle Recovery Service, Vehicle Security Alarm Notification, Remote Lock/Unlock, Remote Horn and Lights and Remote Vehicle Locator.

The Outback is built at Subaru of Indiana Automotive (SIA) in Lafayette, IN.

2020 Outback					
Model/Trim	Transmission	Applicable Option Code	MSRP	MSRP + Destination and Delivery	
Outback	CVT	'01	\$26,645	\$27,655	
Outback Premium	CVT	11, 13, 15	\$28,895	\$29,905	
Outback Limited	CVT	31, 34	\$33,445	\$34,455	
Outback Touring	CVT	41	\$37,345	\$38,355	
Outback Onyx Edition XT	CVT	21, 22	\$34,895	\$35,905	
Outback Limited XT	CVT	32	\$37,745	\$38,755	
Outback Touring XT	CVT	41	\$39,695	\$40,705	

2020 Outback Option Packages				
Code	Description	MSRP		
01, 11, 21, 31, 32, 41	Standard Model	N/A		
13	Blind-Spot Detection w/ Rear Cross-Traffic Alert + Keyless Access & Push-Button Start + Hands-Free Power Rear Gate	\$1,400		
15	Blind-Spot Detection w/ Rear Cross-Traffic Alert + Keyless Access & Push Button Start + Hands-Free Power Rear Gate + Power Moonroof + 11.6-inch Multimedia Navigation System	\$2,995		
22	Power Moonroof + 11.6-inch Multimedia Navigation System + Reverse Automatic Braking	\$1,845		
34	Power Moonroof + Heated Steering Wheel + 11.6-inch Multimedia Navigation System + Driver Focus	\$2,045		

Destination & Delivery is \$1,010 for Outback and may vary in the following states: CT, HI, MA, ME, NH, NJ, NY, RI and VT. Add \$150 to D&D for retailers in Alaska.

About Subaru of America, Inc.

Subaru of America, Inc. (SOA) is a wholly owned subsidiary of Subaru Corporation of Japan. Headquartered at a zero-landfill office in Camden, N.J., the company markets and distributes Subaru vehicles, parts and accessories through a network of more than 630 retailers across the United States. All Subaru products are manufactured in zero-landfill production plants and Subaru of Indiana Automotive, Inc. is the only U.S. automobile production plant to be designated a backyard wildlife habitat by the National Wildlife Federation. SOA is guided by the Subaru Love Promise, which is the company's vision to show love and respect to everyone, and to support its communities and customers nationwide. Over the past 20 years, SOA has donated more than \$120 million to causes the Subaru family cares about, and its employees have logged more than 40,000 volunteer hours. As a company, Subaru believes it is important to do its part in making a positive impact in the world because it is the right thing to do.

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