

Media Information

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SUBARU OF AMERICA SELLS THREE MILLIONTH OUTBACK

Camden, N.J., Jun 10, 2024 - Subaru of America, Inc. today announced the 3 millionth sale of its iconic Outback SUV in the U.S. The Subaru Outback, known for its safety, reliability, capability, and value, continues to be one of the company's best-selling models. Debuting in 1995 as the "World's First Sport Utility Wagon," the Outback quickly became Subaru's most popular model and became a cultural icon synonymous with outdoor adventure.

The 3 millionth Outback was sold at Subaru of Jacksonville in Jacksonville, Florida, to David Jett, a four-time Subaru owner. After taking delivery of his new Outback, Jett was greeted by Phil Porter Jr., general manager of Subaru of Jacksonville, his staff, and Craig Halliday and Colin Mondero from Subaru of America.

Phil Porter Jr., General Manager, Subaru of Jacksonville: "We were excited and honored to sell the 3 millionth Subaru Outback in America to our long-time customer, David Jett. It's a testament to our customers' brand loyalty and the enduring appeal of a vehicle that truly embodies adventure, reliability, and safety!"

The first-generation Outback, a variant of the Legacy wagon, was immediately recognizable by its two-tone paint, whiteletter tires, large fog lights, and a raised roof. Equipped with a 2.5-liter BOXER engine, symmetrical all-wheel drive and 7.5 inches of ground clearance, it could take drivers places competitors couldn't. In its 30 years of production, Outback has won numerous awards and has been an Insurance Institute for Highway Safety (IIHS) TOP SAFETY PICK for 16 years running (2009-2024). Renowned for its reliability, 97% of Outbacks sold in the last 10 years are still on the road today. (1)

Troy Poston, Senior Vice President of Sales, Subaru of America, Inc.: "The Subaru Outback put Subaru on the map in the United States and continues to be a sales leader today. Led by the Outback as our top seller last month, we achieved 22 consecutive months of yearly month-over-month sales growth in the United States. The Outback remains a key driver of that success."

The 2024 Outback delivers the optimal blend of SUV capability and car-like ride and handling while maintaining a comfortably low step-in height for both front and rear passenger entry. The Outback starts at a competitive price of \$28, 895 and comes with an extensive list of standard features including EyeSight® Driver Assist Technology with Advanced Adaptive Cruise Control with Lane Centering; Apple CarPlay and Android Auto; LED Steering Responsive Headlights with High Beam Assist; LED fog lights; Rear Vision Camera with Adaptive Guidelines; and X-MODE with Hill Descent Control.

For the 2024 model year, the Outback is available in Base, Premium, Onyx Edition, Wilderness, Limited, Touring, and

XT trim levels. The SUV is built in Lafayette, Indiana, by Subaru of Indiana Automotive, Inc. (SIA), the home of Subaru manufacturing in North America.

Subaru of Jacksonville is a family-owned business committed to community outreach and environmental stewardship. As part of its <u>Love Promise</u> to its community, Subaru of Jacksonville works with several organizations including <u>Jacksonville Humane Society, Beaches Habitat for Humanity, and Muscular Dystrophy Association</u>.

(1) Based on Experian Automotive vehicles in operation vs. total new registrations for MY2014-2023 as of December 2023.

About Subaru of America, Inc.

Subaru of America, Inc.†(SOA) is an indirect wholly owned subsidiary of the formation of Japan. Headquartered in Camden, N.J., the company markets and distributes Subaru vehicles, parts, and accessories through a network of about 640 retailers across the United States. All Subaru products are manufactured in zero-landfill plants, includingâ€ūbaru of Indiana Automotive, Inc., the only U.S. automobile manufacturing plant designated a backyard wildlife habitat by the National Wildlife Federation. SOA is guided by theâ€ūbaru Love Promise®, which is the company's vision to show love and respect to everyone and to support its communities and customers nationwide. Over the past 20 years, SOA and the SOA Foundation have donated more than \$340 million to causes the Subaru family cares about, and its employees have logged over 115,000 volunteer hours. Subaru is dedicated to being More Than a Car Company® and to making the world a better place. For additional information, visitâ€īedia.subaru.com. Follow us onâ€acebook,â€īstagram,â€īnkedIn,â€īkTok,andâ€ōuTube